

# TECHNOTRAINING, INC.

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April 10, 2013

Commissioner Paul Galanti  
Virginia Department of Veterans Services  
900 East Main Street  
Richmond, Virginia 23219

Subject: REQUEST FOR VIRGINIA VALUES VETERANS BRONZE LEVEL CERTIFICATION

Dear Commissioner Galanti,

I enjoyed hearing your story yesterday at Regent University. I share with you a history in the Navy, and in recruiting, having served for 24 years, been a Naval Supply Officer (specializing in Naval air), but also having been a Navy Recruiter at NRD St. Louis 1974-76. Thank you for your service to our country.

TechnoTraining, Inc. (TTI) requests to enter the Virginia Values Veterans (V3) Certification Program. We received training yesterday regarding the Veteran Talent Acquisition and Retention (Vet Pipeline) Program as it relates to helping us meet our future hiring needs. We will continue to focus our hiring and retention efforts to specifically hire and retain Veterans. As a Service Disabled, Veteran Owned, Small Business (SDVOSB) we understand and have always encouraged Veterans to apply for our job openings.

We believe Veterans, including serving Guardsmen and Reservists, will play an essential role in the recapitalization of our workforce and can be future leaders in our business. Our belief also is that no veteran should be left behind.

TechnoTraining, Inc. provides technology and professional skills training and consulting services to companies, and is in the "under 50" employee category. Over the next year, TechnoTraining expects to hire two new employees of which we will consider a veteran for both positions. Our "pledge" plan is to hire at a minimum one veteran. We also pledge to try to retain all full time employees for at least one year.

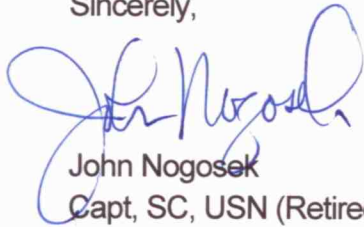
We are very proud of the fact that since our founding in April 1999 we have hired a total of twelve people of which two are veterans and still with the company. We also have hired spouses of veterans three times and two are still with the company.

## TECHNOTRAINING, INC.

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We are excited to do our part in the Commonwealth of Virginia to recapitalize our workforce with Veterans thereby energizing Virginia's economy and being a leading example of how Virginia Values Veterans.

Sincerely,



John Nogosek  
Capt, SC, USN (Retired)  
President, TechnoTraining, Inc.