

Put the Best to the Test

If you're looking for a sales or sales management career, we have the right stuff to help you grow and succeed. No experience is necessary; we train you to be the best. Put us to the test – here's what we can offer:

Leading Compensation



- Advanced commissions
- Monthly and quarterly bonuses and renewals
- Recruiting bonuses
- Sales bonuses

Industry Leadership and Growth



- Consistently strong industry ratings and long-term profitable growth
- 2011 in-force premium of \$1.2 billion, with \$345.8 million in sales¹
- Founded in 1939
- Serve more than 75,000 businesses and organizations nationwide
- Received *Readers' Choice* awards in all five categories relevant to our business²

Award-Winning Training³



- District FASTstart program combines classroom, on-the-job training and onboarding support
- Build your own district as you learn
- Advanced education and online training

Full Voluntary Benefits Portfolio



Offering these insurance coverages:

- Disability
- Whole, term and universal life
- Accident
- Specified disease for cancer
- Specified disease for critical illness
- Hospital confinement indemnity

Send your resume to:
david.shell@coloniallife.com

Feature Services



- Highly rated benefits communication and education⁴
- Core benefits communication and enrollment
- Wellness communication and programs
- Web-based billing and administration
- Innovative web-based enrollment system

Total Support Network



- Award-winning training programs³
- Team-based training in sales area
- Dedicated service centers for technical, account management, contracting and underwriting support
- Exclusive website for sales info and tools

Excellent Customer Service



- 95% of claimants said they are likely to keep their Colonial Life policy.⁵
- 93% of Colonial Life customers stated they'd be likely to recommend Colonial Life to others.⁵

Talk with David Shell about how Colonial Life can help put more Life in your career, or learn more at morelifecareers.com

David Shell 540.213.7430

¹ Colonial Life & Accident Insurance Company corporate records as of year-end 201

² Benefits Selling Magazine, November 2011.

³ "Learning! 100" 2012 awards.

⁴ 2011 Benefits Guys Report Card results, Colonial Life.

⁵ LIMRA, Customer Satisfaction & Perception Study, Policyholders - Colonial Life, 201

Colonial Life
Making benefits count.