



COMMONWEALTH of VIRGINIA

Department of Veterans Services

Paul E. Galanti
Commissioner

Telephone: (804) 786-0286
Fax: (804) 786-0302

September 28, 2012

Ms. Kay Talyor, CEO/Founder
Winning the Training Game, LLC
Post Office Box 2935
Glen Allen, Virginia 23058

Dear Ms. Taylor,

Thank you for your request dated September 21, 2012 to enter the Virginia Values Veterans (V3) Certification Program. We have verified you have received the training required to execute a Veteran Talent Acquisition and Retention (Vet Pipeline) Program to meet our future hiring needs and you understand how to focus our hiring and retention efforts to specifically hire and retain Veterans.

We will add your company to our growing list of companies who are re-capitalizing their workforce with this wonderful American resource. We have recorded the following information. WTTG is a systems integrator in the under 50 employee category with sporadic hiring requirements. Our current COO is a retired Veteran and will provide oversight in our initiative as our company grows. Our goal is to make our company Veteran friendly, hiring 25% during our expansion, where service members can demonstrate their talents and strive in success.

The Virginia Values Veterans certification program is re-capitalizing Virginia's workforce with Veterans and your participation is critical to the effort of energizing Virginia's economy and being an example of how Virginia Values Veterans.

To recognize your efforts you are cordially invited to the next Virginia Values Veterans Conference and Training Session to be awarded your certification. My staff will be in contact with your to schedule a mutually convenient date. Also, we will be regularly communicating with your to capture your lessons learned and best practices so we may share them with other Virginia companies like yours.

We look forward to seeing your year-end report to validate your V3 efforts and continuing in the V3 Certification Program for many, many years to come.

Respectfully Submitted,

A handwritten signature in black ink, appearing to read "Paul E. Galanti".

Paul E. Galanti
Commissioner

AN EQUAL OPPORTUNITY EMPLOYER

900 East Main Street, Richmond, Virginia 23219

www.virginiaforveterans.com



**WINNING THE TRAINING GAME LLC
PO BOX 2935
GLEN ALLEN, VA 23058**

Dear Commissioner Galanti,

Winning the Training Game(WTTG) LLC requests to enter the V3 Certification Program. We received the training to execute a Veterans Talent Acquisition and Retention Program to meet future hiring needs and understand our continuance to focus hiring and retention efforts to specifically hire and retain Veterans.

We believe that service members from all branches and components are essential in our business growth and are the leaders required for prosperity.

WTTG is a systems integrator in the under 50 employee category with sporadic hiring requirements. Our current COO is a retired Veteran and will provide oversight in our initiative as our company grows. Our goal is to make our company Veteran friendly, hiring 25% during our expansion, where service members can demonstrate their talents and strive in success.

We are proud to do our part in the Commonwealth of Virginia to re-capitalize our workforce with Veterans and electrify our economy with talented service members.

A handwritten signature in black ink, appearing to read 'Kay Taylor', is written over a large, stylized 'K' or 'KT' mark.

Kay Taylor
CEO / FOUNDER
1.800.737.0277
1.804.303.5365

www.winningthetraininggame.com
kay@winningthetraininggame.com